

North Sea Oil: The Tools of the Trade



**Consilience Energy Advisory
Group Limited**

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Who Can Benefit from Reading the Guide?

North Sea Oil: The Tools of the Trade is a unique, practical and comprehensive guide to the world of the oil trader. It provides step-by-step details of trading practices and contracts and explains the theory underlying the oil price formation process. The guide is an ideal introduction to oil trading for new traders and for shipping operators. For trading managers it is a useful refresher, a helpful support for training new staff and an invaluable aid for briefing colleagues from other disciplines. For senior managers, lawyers, finance personnel and auditors it lifts the lid on the activities of oil trading departments.

The Purpose of the Guide

1. Explains trader jargon;
2. Details the various trading instruments and contracts encountered in the market place for trading physical and paper oil; and,
3. Considers the types of operational and trading issues that arise when North Sea oil is sold from onshore terminals, from offshore terminals and on tankers.

Price

North Sea Oil: The Tools of the Trade can be purchased separately for a price of £350. If you order **North Sea Oil: The Tools of the Trade**, you can purchase a Guide to North Sea Shipping Operations at the special discounted price of £150. For further details of a Guide to North Sea Shipping Operations see <http://www.ceag.org/articles/reports.html>.



NORTH SEA OIL: THE TOOLS OF THE TRADE

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